BEFORE THE COMMISSIONER OF INSURANCE OF THE STATE OF KANSAS

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In the Matter of the Application for a Kansas Resident Insurance Agent's License of LETICIA RODRIGUEZ NPN #17694106

Docket No. 77684

<u>FINAL ORDER</u> (Pursuant to K.S.A. 40-4909 and K.S.A. 77-501 *et seq.*)

The Presiding Officer called this matter for hearing on May 13, 2019. Leticia Rodriguez ("Applicant") appeared *pro se* and the Kansas Insurance Department (the "Department") appeared by and through its staff attorney, Steven M. Lehwald. Applicant did not dispute the facts alleged by the Department or the applicable law but appeared to present mitigating evidence on disposition.

Having reviewed Applicant's application and having considered the arguments of the parties, the Commissioner finds the evidence supports the Department's denial of Applicant's application and affirms the staff decision.

Findings of Fact

- 1. Applicant, a resident of Great Bend, Kansas, submitted an application for a Kansas resident individual insurance agent license on March 8, 2019.
- 2. By letter dated March 27, 2019, Department licensing staff notified Applicant that her application was denied pursuant to K.S.A. 40-4909(a)(1), based on Applicant's failure to provide correct information required by the Application, and K.S.A. 40-4909(a)(6), based on Applicant's conviction.
- 3. Applicant filed a timely request for a hearing.

- 4. The Presiding Officer is the Assistant Commissioner of Insurance acting on behalf of the Commissioner of Insurance as the agency head as provided in K.S.A. 77-547.
- 5. Background question 1a under item 38 of the application asks:

Have you ever been convicted of a misdemeanor, had a judgment withheld or deferred, or are you currently charged with committing a misdemeanor?

- 6. Applicant answered "no."
- 7. A local and national background check showed the following convictions:

8. Applicant submitted her application online.

9. As part of the online application, a pop-up notification appears before the applicant

proceeds to background question. It states, in part:

Please review the background question tab carefully and thoroughly. An incorrect or inaccurate response to a background question may result in delay in your application and/or ultimately a denial of license . . .

Also note that convictions or pending charges of driving without required vehicle liability insurance are not "traffic offenses" which may be excludes from disclosure. Any convictions or pending charges of driving without required vehicle liability insurance are required to be disclosed.

10. The pop-up notification requires the Applicant to affirmatively acknowledge reading the

notification, which states:

Click here to acknowledge that you read, understand and agree to the information on this page. Then click "continue.

11. The Applicant is not able to proceed to the background questions until clicking on the

acknowledgement box.

12. At the end of the application the Applicant signed the Applicant's Certification and Attestation portion of the application which states, in part:

The Applicant must read the following very carefully:

I hereby certify that, under penalty of perjury, all of the information submitted in this application and attachments is true and complete. I am aware that submitting false information or omitting pertinent or material information in connection with this application is grounds for license revocation or denial of the license

- 13. Applicant apologized for her failure to disclose the violation. She testified that she did not intend to hide anything. She said she filled out the application in a library and was rushed. She explained that she thought the violation was a traffic ticket and that she was not required to disclose it. She testified that she does not remember the pop up.
- 14. Counsel for the Department staff asked the Presiding Officer to take into account that agents must be precise and complete in filling out applications for insurance coverage even when they are under pressure. The failure of Applicant to disclose the driving without liability insurance indicates she was hiding it or she could not be accurate when working under pressure.

Applicable Law

- 15. Before approving an application for a Kansas resident insurance agent's license, the Commissioner has the statutory obligation to "determine that the applicant . . . has not committed any act that is grounds for denial pursuant to this section or suspension or revocation pursuant to K.S.A. 40-4909, and amendments thereto." K.S.A. 40-4905.
- Pursuant to K.S.A. 40-4909(a), the Commissioner "may revoke, suspend, or deny the license of a person who has "been convicted of a misdemeanor or felony," K.S.A. 40-4909(a)(6).

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17. The Kansas Supreme Court has not had occasion to discuss the factors the Commissioner should consider when exercising his or her discretion under K.S.A. 40-4909(a)(6), but it has listed the factors to be considered in determining whether a former attorney should be readmitted to the practice of law. They are:

(1) the present moral fitness of the petitioner; (2) the demonstrated consciousness of the wrongful conduct and disrepute which the conduct has brought the profession; (3) the extent of petitioner's rehabilitation; (4) the seriousness of the original misconduct; (5) conduct subsequent to discipline; (6) the time elapsed since the original discipline; (7) the petitioner's character, maturity and experience at the time of the original discipline; and (8) the petitioner's present competence in legal skills. *State v. Russo*, 210 Kan. 5, 6, 630 P.2d 711 (1981).

The Kansas Supreme Court held that the same factors applied in considering reinstatement to practice law were equally relevant to the practice of medicine. *Vakas v. Kansas Bd. of Healing Arts*, 248 Kan. 589, 600, 808 P.2d 1355, 1364 (1991). The Commissioner considers the direction given on the exercise of discretion in granting legal and medical licenses.

 Pursuant to K.S.A. 77-526(a), the Assistant Commissioner of Insurance acting on behalf of the Commissioner of Insurance as the agency head, as provided in K.S.A. 77-547, is empowered to render a Final Order.

Conclusions of Law

- 19. The Commissioner has jurisdiction over Applicant as well as the subject matter of this proceeding, and such proceeding is held in the public interest.
- 20. The Assistant Commissioner of Insurance is acting on behalf of the Commissioner of Insurance as the agency head and is empowered to render a Final Order.

- 21. The Commissioner finds that the driving without liability insurance conviction should have been disclosed.
- 22. The Commissioner has considered the factors most favorable to Applicant, specifically that she now takes responsibility for her failure to disclose the violation, the violation took place nine years ago, and Applicant has had no subsequent violations of the law.
- 23. The Commissioner has considered the factors that weigh most heavily against Applicant, chiefly that Applicant either intended to conceal the Driving Without Liability Insurance conviction or failed to exercise care in completing the application. Applicant had specific notice from the online pop up that care should be taken in completion of the background questions, and that disclosure of driving without liability insurance was required. Further, Applicant certified under penalty of perjury that all of the information submitted in her application was true and complete.

Policy Reasons

Before issuing an insurance agent license, the Commissioner must determine that the applicant is qualified and has not committed any act that would be grounds for denial, suspension, or revocation. K.S.A. 40-4905(b). Further, the Commissioner is charged with licensing, or continuing to license, persons or entities to sell, solicit, or negotiate insurance in the state of Kansas only if their conduct indicates they are both qualified and trustworthy.

Finding and Order

Pursuant to K.S.A. 40-4909(a)(6), the Commissioner finds that Applicant's license should be denied because Applicant failed to disclose her conviction for driving without liability insurance. More importantly, the Applicant failed to demonstrate an ability to accurately read and follow instructions in the application or that she understood the seriousness of attesting under penalty of perjury. Had Applicant disclosed the violation, as clearly indicated by specific instructions in the application, the license would have been granted. The Commissioner has concluded that it is not in the interest of public to issue an agent license to Applicant at this time.

THE COMMISSIONER OF INSURANCE THEREFORE ORDERS IT THAT:

- 1. Denial of Applicant's application for a Kansas resident insurance agent's is AFFIRMED.
- 2. Pursuant to K.S.A. 77-415(b)(2)(A), this order is designated by the Department as precedent.

IT IS SO ORDERED THIS 22 DAY OF MAY 2019, IN THE CITY OF TOPEKA, COUNTY OF SHAWNEE, STATE OF KANSAS.



VICKI SCHMIDT COMMISSIONER OF INSURANCE

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Barbara W. Rankin Assistant Commissioner Presiding Officer

NOTICE

Pursuant to K.S.A. 77-601 *et seq.*, Applicant is entitled to judicial review of this Final Order. The petition for judicial review must be filed within thirty (30) days of service of this Final Order (plus three [3] days for service by mail pursuant to K.S.A. 77-531). In the event Applicant files a petition for judicial review pursuant to K.S.A. 77-613(e), the Agency Officer to be served on behalf of the Kansas Insurance Department is:

Justin L. McFarland, General Counsel Kansas Insurance Department 420 SW 9th Street Topeka, KS 66612

CERTIFICATE OF SERVICE

I hereby certify that I served a true and correct copy of the above-and foregoing Final Order upon Applicant by causing a copy of the same to be deposited in the United States mail, first class postage prepaid, on the 2300 day of May 2019, addressed to the following:

Leticia Rodriguez

Great Bend, KS

and hand-delivered to the following:

Steven M. Lehwald Staff Attorney Kansas Insurance Department 420 S.W. 9th Street Topeka, KS 66612-1678

MMAN

Toni Garrard Senior Administrative Assistant