

**BEFORE THE COMMISSIONER OF INSURANCE
OF THE STATE OF KANSAS**

**In the Matter of the Kansas
Resident Insurance Producer's
License of JASON ALAN COLEMAN
NPN # 18144212**

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Docket No. 85736

SUMMARY ORDER

(Pursuant to K.S.A. 40-4909 and K.S.A. 77-501 *et seq.*)

Pursuant to the authority granted to the Commissioner of Insurance ("Commissioner") by K.S.A. 40-4909 and K.S.A. 77-501 *et seq.*, the Commissioner hereby **REVOKES** the Kansas resident insurance producer's license of **JASON ALAN COLEMAN** ("Respondent"). This Summary Order shall become effective as a Final Order, without further notice, upon the expiration of the fifteen (15) day period if no request for a hearing is made.

Findings of Fact

1. Respondent was licensed as a Kansas resident insurance producer on November 5, 2019.
2. Respondent's address of record is [REDACTED] Kansas City, KS [REDACTED].
3. On July 10, 2020, Respondent was terminated for cause from Royal Neighbors of America ("RNA"), an Illinois fraternal benefit society licensed to sell insurance in Kansas. The termination of cause notice sent by RNA to the Kansas Insurance Department ("Department") stated respondent submitted electronic applications for life insurance without the knowledge or consent of applicants, applications were completed over the phone and not electronically signed by the applicants, and Respondent claims to use passports to verify the identification of applicants.

4. Respondent submitted thirty-one (31) applications indicating he viewed the applicants passport to verify their information. Several of these applicants state they did not have passports and their applications were completed by telephone without electronically signing the applications submitted on their behalf.

5. RNA reviewed the IP addresses for the electronically submitted applications and compared them to the addresses of the applicants. The applicants' addresses are not consistent with the location of the IP addresses attributed to the submitted applications.

6. Respondent submitted a life insurance application for applicant R.R. while talking with R.R. over the phone. Respondent submitted a written statement claiming he was at the applicants home in Kansas City, MO. Respondent further stated the application was electronically signed and R.R.'s identification was verified by R.R.'s passport. The IP address attributed to the application with R.R.'s information indicated the application was submitted at the Respondent's agent address in Kansas City, KS.

7. Respondent submitted a life insurance application for applicant M.D. with an amount of \$5,000. On June 1, 2020, L.D., the husband of M.D., called the home office of RNA to cancel the life insurance stating his wife had memory issues and could not have verified her identity over the phone. L.D. state the life insurance application was submitted on June 1, 2020 without M.D. present or aware over the phone at the time the application was written. On the same day, Respondent called the home office to increase the life insurance amount to \$10,000 contrary to L.D.'s directions in the June 10, 2020 call. On June 11, 2020, L.D. called the home office to confirm the life insurance policy is cancelled. The IP address attributed to the application was submitted at Respondent's agent address rather than M.D.'s address in Great Bend, KS.

8. On August 14, 2020, the Department sent an inquiry letter to Respondent requesting he provide a written explanation of the reason for the termination of his business relationship with RNA.

9. On August 18, 2020, Respondent responded via email to the Department's request for a written explanation. Respondent admitted that on electronic applications, he marked passports were used to verify identification and that he did not fill out the driver's license portion of the identification process. Respondent stated this was a case of "being lazy instead of diligent" and he made a mistake. Respondent further stated the companies he writes for have gone through changes with COVID-19 and he could have been "unaware or confused with how Royal Neighbor's rules differ from another company" that he writes for.

Applicable Law

K.S.A. 40-4909(a)(8) provides:

The Commissioner may deny, suspend, revoke or refuse renewal of an insurance producer's license upon finding that Respondent has used any fraudulent, coercive, or dishonest practice, or demonstrated any incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere.

K.S.A. 40-4909(a)(10) provides:

The Commissioner may deny, suspend, revoke or refuse renewal of an insurance producer's license upon finding that Respondent has forged another person's name to an application for insurance or to any document related to an insurance transaction.

K.S.A. 40-4909(b) provides:

The Commissioner may suspend, revoke or refuse renewal of an insurance producer's license upon finding that the interests of the insurer or the insurable interests of the public are not properly served under Respondent's license.

Policy Reasons

1. It is in the public interest that an insurance producer who attempted to sell insurance in state where he is not licensed be assessed a monetary penalty.

2. It is in the public interest that the license of a producer who has intentionally provided inaccurate information on applications for insurance be revoked.

3. It is in the public interest that the license of a producer who has electronically signed applications for insurance on behalf of the applicant without an applicant's consent be revoked.

Conclusions of Law

1. The Commissioner has jurisdiction over **JASON ALAN COLEMAN** as well as the subject matter of this proceeding, and such proceeding is held in the public interest.

2. Pursuant to K.S.A. 40-4909(a)(8), the Commissioner finds that Respondent's Kansas resident license may be revoked because **JASON ALAN COLEMAN** used fraudulent, coercive, or dishonest practice, or demonstrated any incompetence, untrustworthiness or financial irresponsibility in the conduct of business in this state or elsewhere.

3. Pursuant to K.S.A. 40-4909(a)(10), the Commissioner finds that Respondent's Kansas resident insurance producer license may be revoked because **JASON ALAN COLEMAN** forged another person's name to an application for insurance or to any document related to an insurance transaction.

4. Pursuant to K.S.A. 40-4909(b), the Commissioner finds that the insurable interests of the public are not properly served under the Kansas resident insurance producer's license of **JASON ALAN COLEMAN**.

5. Pursuant to K.S.A. 40-4909(a) and (b), the Commissioner concludes that sufficient grounds exist for revocation of the Kansas resident insurance producer's license of **JASON ALAN COLEMAN**.

**IT IS THEREFORE ORDERED BY THE COMMISSIONER OF INSURANCE
THAT:**

1. The Kansas resident insurance producer's license of **JASON ALAN COLEMAN** is hereby **REVOKED** the effective date of this Order.

2. **IT IS FURTHER ORDERED** that **JASON ALAN COLEMAN** shall **CEASE** and **DESIST** from the sale, solicitation or negotiation of insurance and/or receiving compensation deriving from the sale, solicitation or negotiation of insurance conducted after the effective date of this Order.

IT IS SO ORDERED THIS 3rd **DAY OF DECEMBER 2021, IN THE CITY OF
TOPEKA, COUNTY OF SHAWNEE, STATE OF KANSAS.**



VICKI SCHMIDT
COMMISSIONER OF INSURANCE

BY: 
Justin L. McFarland
General Counsel

NOTICE AND OPPORTUNITY FOR HEARING

JASON ALAN COLEMAN, within fifteen (15) days of service of this Summary Order, you may file with the Kansas Insurance Department a written request for hearing on this Summary Order, as provided by K.S.A. 77-542. In the event a hearing is requested, such request should be directed to:

Jill Spurling
Kansas Insurance Department
1300 SW Arrowhead Rd.
Topeka, Kansas 66604

Any costs incurred as a result of conducting any administrative hearing shall be assessed against the producer/agency who is the subject of the hearing as provided by K.S.A. 40-4909(f). Costs shall include witness fees, mileage allowances, any costs associated with reproduction of

documents which become part of the hearing record, and the expense of making a record of the hearing.

If a hearing is not requested, this Summary Order shall become effective as a Final Order, without further notice, upon the expiration of the fifteen (15) day period for requesting a hearing. The Final Order will constitute final agency action on the matter.

In the event the Respondent files a petition for judicial review, the agency officer designated pursuant to K.S.A. 77-613(e) to receive service of a petition for judicial review on behalf of the Kansas Insurance Department is:

Justin L. McFarland, General Counsel
Kansas Insurance Department
1300 SW Arrowhead Rd.
Topeka, Kansas 66604

Pursuant to K.S.A. 77-607 and 77-612, exhaustion of administrative remedies is a jurisdictional prerequisite to seeking judicial review.

CERTIFICATE OF SERVICE

The undersigned hereby certifies that she served the above-and-foregoing Summary Order on this 30 day of December 2021, by causing the same to be deposited in the United States Mail, certified, addressed to the following:

Jason Alan Coleman

[REDACTED]

Kansas City, KS [REDACTED]

Respondent

And via email to:

[REDACTED]



Sarah Cowan
Legal Assistant