TO: KANSAS RESIDENT INSURANCE AGENTS (PRODUCERS)

RE: RESIDENT PRODUCER LICENSING LAW CHANGES

Continuing education and renewal requirements for insurance licensure will change due to the passage of Senate Bill 37. The changes taking place and their effective dates are described below.

Effective **July 1, 2021**, the following changes affecting Kansas resident producers will take place.

- Your licensing renewal date will change from your birthday to the last day of your birth month, in an even or odd year, depending on whether you were born in an even or odd year.

- Business Entities (Agencies) will no longer be required to report affiliated licensed producers (agents) to the Department. This means the AG11/change of agency status form will no longer need to be submitted to the Department to add or delete producers affiliated with the agency.

- All company appointments currently tied/associated to a business entity (agency) will be converted to direct individual company appointments.

- **You must keep a current email address on file with the Department.** By the end of this year, the Department will cease mailing paper renewal notices. Renewal notices will then only be sent electronically to the email address on file for you.

- Self-study/online type continuing education courses will no longer require a proctor (monitor) for the exam portion.
Effective **January 1, 2022**, the following changes will occur:

- **All resident producers will be required to renew their license through NIPR (www.nipr.com).** Regardless of line(s) of authority, all resident producers are required to pay a $4.00 biennial license renewal fee which will be collected by NIPR at their first biennial renewal date following January 1, 2022.

- Home and mailing addresses, name changes, email address, regulatory actions, terminations for cause, and new convictions must be reported to the Department within 30 days.

- Continuing education (CE) requirements for resident producers are changing as outlined below:
  
  o For resident producers who hold a line of authority for a **major line(s)** (Life and/or Health, Property and/or Casualty, Personal Lines) continuing education hours for the biennial renewal period will change to a total of **18 hours** with at least **three** of those hours in ethics. The remaining 15 hours are at the producer’s discretion, so long as the hours are approved by the Department. There is no longer a limit for the number of hours of “Insurance Agency Management” (IAM) CE courses than an agent may take.

  **Examples:**
  
  - Producers that hold both major lines of authority (ex. life/health and property/casualty): **18 total hours** (3 must be ethics).
  - Producers that hold a single line of authority (ex. just life or just personal lines, etc.): **18 total hours** (3 must be ethics).

  o Resident producers who hold only a limited line license for **crop** are required to have **two hours of crop insurance CE**.

  o Resident producers who hold only a limited line license for **title** will need four hours of **title insurance CE**.

  o Resident producers who hold a limited line license for **pre-need** do not have a continuing education requirement. However, such producers will need to affirm and provide certification to the Department from an officer of each insurance company that has appointed the producer that shows you have transacted no other insurance business during your renewal period.

  o The following resident producers do not have any continuing education requirement for renewal:
    
    - Those who hold only a limited line **bail bond license**.
    - Those who hold only a limited line **self-service storage license**.
- Those who hold only a limited line **travel license**.

Please contact the Kansas Insurance Department Producer Licensing Division at 785-296-7862 or KID.Licensing@ks.gov if you have any further questions regarding these changes. You can also check for updated information, including FAQs on these changes, at the Department’s website at https://insurance.kansas.gov/producer-licensing/.